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SAIS Fundamentals Conference Strategic Philanthropic Conversations

- 1. As you think about your experience at (name of school), what do you value the most? (This question can take up a great deal of the interview. Seek to have the individual expand on some of their responses.)
- 2. The Board of Trustees and organization leadership are working to develop a new strategic plan to guide the school for the next five to ten years. There are 4 priorities of the plan. Would you please give me your open-ended feedback on the importance of *one* that is significant to you?
 - We seek to attract highly promising and capable students from a variety of socioeconomic backgrounds and give them the financial backing they need to make (name of school) education possible.
 - We believe the most important asset of an educational environment is a diverse, skilled, and positive corps of teachers.
 - We aspire to offer compelling teaching and learning spaces, providing our faculty with the tools required to do their best work.
 - We aspire to equip young people with the skills and tools to promote their own and others' wellness, and to effectively respond to and navigate the challenges they encounter.
- 3. As you look to the future, where does (school name) fit among your philanthropic priorities?
- 4. Is there anything else you would like to cover or wish I had asked you about?